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* * AUTUMN 1902 *

TRADE LIST

HARDY HERBACEOUS PLANTS

— AND —

GENERAL FLORIST STOCK

OFFERED BY
NATHAN SMITH & SON
ADRIAN, MICH.

NOTE.

All previous quotations are canceled by this list.

Six (6) at dozen and twenty-five (25) at 100 rates.

Cash, or satisfactory reference must accompany all orders from unknown correspondents. You can **save money** by sending **cash**, as we allow **five (5) per cent. discount** where remittance accompanies the order. All accounts are **due and subject to draft in sixty (60) days**, unless otherwise agreed upon.

Our shipping facilities are excellent, having direct connections with **all parts of the country**. We **guarantee** our shipments to be delivered at the **special plant rate**, which is 20 per cent. less than the rate on merchandise.

*** IN ALL CASES THE FOREGOING TERMS WILL BE STRICTLY ADHERED TO.**

NATHAN SMITH & SON, Adrian, Mich.

1902 AUTUMN NOVELTIES 1902

Asparagus Sprengerii.

Field grown. Few have had experience with such stock, but several year's trial convinced us that it is far superior to pot grown plants, either for bench planting or pot. Field grown plants make very short tops and extra strong roots, well set with dormant eyes. When housed, they immediately start into active growth, throwing up numerous growths, which come to perfection much earlier than those from pot grown plants. Strong clumps, ready to pot into 4, 5 and 6 inch pots, \$4.00, \$6.00 and \$8.00 per 100, according to size.



ASPARAGUS SPRENGERII.

Adiantum Capillus Veneris.

—One of the best for fern dishes and other decorative work, being of easy culture. From 2½ inch pots, \$3.00 per 100.

Begonia Rex.—Our collection contains 20 of the best named varieties. From 2½ inch pots, \$4.00 per 100.

Carax Japonica Variegata.—One of the most useful decorative grasses. Makes a pretty plant for the table or conservatory. Get your winter's supply now. From 2½ inch pots, \$2.50 per 100.

Cyperus Alternifolius.—(Umbrella Plant.) Dwarf, bushy, out-door grown plants in 3 inch pots. Will make fine stock for fall sales if housed and repotted now. Price, \$4.00 per 100.

Cannas.—Our stock of these is in fine condition and includes all the best standard varieties, also our sterling novelty, "THE EXPRESS." Will be pleased to quote prices on field clumps for delivery October 1st and after.

Carnation Novelties.—We are now booking orders for NEW CARNATIONS at introducer's prices and date of delivery. It is best to place your orders early as you will thereby secure the strongest cuttings.

Chrysanthemums.—Remember that we are headquarters for the QUEEN OF AUTUMN and as usual will offer all the best varieties both new and old. We were unable to disseminate "Convention Hall" last spring owing to limit-



CINERARIA.—STELLATA.

ed stock, but are now booking orders for next spring's delivery. We will have ample stock to meet all demands. Buy early and you can increase your stock of it before planting time.

Cineraria—GRANDIFLORA NANA.—The finest dwarf strain that can be procured. From 3 inch pots, \$4.00 per 100. Ready October 1st.

STELLATA.—From 2 to 4 feet high, well branched and covered with a mass of medium sized blooms. The plants make a most effective display, either as a specimen or in groups. For cutting it is invaluable, as the sprays last a long time in water and admit of the most pleasing arrangements in vases with the various greens. From 3 inch pots, \$5.00 per 100. Ready October 1st. (*See cut.*)

Chinese Primroses.—(*Single.*) These are from the best selected European strains. After several years of careful selection we are now in position to offer our customers a superior strain, which is giving the best of satisfaction wherever grown. Fine plants from 3 inch pots, \$5.00 per 100, in the following colors: Alba (white), Carnea (light pink), Blue and Scarlet (Reading Scarlet).

Geraniums.—If in need of extra strong young stock this fall, we can furnish same. All the best varieties, propagated from field-grown plants, ready for delivery October 15th. Write for prices.

Nephrolepis Daveleoides Furcans.—(*Crested Fern.*) We consider this to be the handsomest fern in cultivation. Growth and general habit like *Bostoniensis*. The pinnates of the fronds are beautifully forked and crested. Has no equal as a Christmas plant. Will have a fine lot of this in 5 and 6 inch pans, ready for delivery November 1st. For prices, see our advertisement in the trade papers at that date.

Poinsettia Pulcherrima.—From late struck cuttings. Will make very useful little plants 10 inches high. From 2½ inch pots, \$4.00 per 100.

Pteris Cretica Albo-Lineata.—Variegated; very useful and pretty. From 2½ inch pots, \$3.00 per 100.

Primula Verticillata.—Large white-powdered leaves; pyramidal habit. Flowers golden yellow. One of the finest species. From 3 inch pots, \$5.00 per 100.

Sweet Alyssum (Giant Double).—Do not forget to plant some of this useful flower. Our stock is outdoor grown and very bushy, having been nipped several times. From 3 inch pots, \$4.00 per 100.

Violets.—PRINCESS OF WALES.—Field-grown clumps free from disease. This is the best and most popular single Violet. Plant now for best results. Second size, \$3.00 per 100.

CALIFORNIA.—Another popular single. Second size, \$3.00 per 100.

LADY HUME CAMPBELL.—One of the best double violets. We have a large lot in 3 inch pots, extra strong. \$3.50 per 100.

Vinca Major Variegata.—Large, field-grown clumps with 12 to 20 runners A good seller during the winter. \$8.00 per 100.

HARDY HERBACEOUS PLANTS.

This class of plants is among the most desirable of our hardy perennials, commencing to flower early in autumn and continuing until frost. The following varieties are the best in their color and style of flower. Prices quoted are for *extra strong field grown clumps*:

Anemones.—JAPONICA ALBA.—Large, single, pure white flowers. \$6.00 per 100.

ELEGANTISSIMA.—A new variety of exceptional merit. The flowers are composed of two rows of petals, which are a beautiful satin rose. Possesses an exceedingly robust constitution. It attains 5 feet in height under favorable conditions. \$10.00 per 100.

LADY ARDILAUN.—A pure white variety with broad overlapping petals. An improvement over Japonica Alba. \$8.00 per 100.

QUEEN CHARLOTTE.—A beautiful shade of light pink; semi-double. Frequently 4 inches across. Commences to bloom earlier than most varieties. \$8.00 per 100.

ROSEA SUPERBA.—An improvement on Elegans, being better in form. Color light rose. \$12.00 per 100.

Coreopsis Lanceolata.—One of the most valuable perennials, flowering from early June until late fall, and producing an abundance of bright yellow, daisy-like flowers, which are exceedingly useful for decorative purposes. From 2½ inch pots, \$3.00 per 100.

Eulalia.—GRACILLIMA UNIVITATA.—A beautiful ornamental grass with very narrow bright green foliage.

JAPONICA VARIEGATA.—A graceful variety from Japan with narrow leaves striped green and white. Flower stalks from 4 to 6 feet high. Very attractive and showy.

JAPONICA ZEBRINA.—The long blades of this variety are marked with broad yellow bands across the leaf.

Price, \$6.00, \$8.00 and \$10.00 per 100, according to size. These prices are for extra strong clumps as dug from the field.

Erianthus Ravennae.—Closely resembles Pampas Grass, growing 10 feet in height. Fine for massing. For large field-grown clumps, \$6.00, \$8.00 and \$10.00 per 100, according to size.

Foxglove.—(Digitalis Gloxinoides). Mixed colors. One of the most satisfactory of all early summer flowering perennials. We offer the finest strain of the spotted throat class. \$5.00 per 100.

Helianthus Multiflorus Fl., Pl.—Large, double yellow flowers; center petals notched. The plant is entirely covered with flowers from early August until frost. Height, 4 to 5 feet. From 2½ inch pots, \$4.00 per 100.

Helianthus Multiflorus Grandi-Plenus.—An improvement on the above in size, the flowers sometimes being 5 inches in diameter. Unlike the former it has broad dahlia-like petals. For general effect and usefulness the above has no equal. The best hardy double sunflower. From 2¼ inch pots, \$6.00 per 100. Large field-grown clumps, \$10.00 per 100.

Japanese Honeysuckle Halliana.—One of the finest Honeysuckles grown. Blooms from June until November, is almost evergreen, and one of the most fragrant. White, changing to yellow. From field, two years old, \$6.00 per 100.

Monarda.—*Fistulosa Alba*.—Pure white; very showy.

DIDYMA.—Bright scarlet flowers produced in spikes.
Strong divisions of above, \$6.00 per 100.

Phystostegia Virginica Alba.—A very beautiful midsummer flowering perennial, forming large bushes 3 to 4 feet high. Long spikes of tubular flowers, color pure white. Fine field-grown clumps, \$6.00 per 100.

Pyrethrum (Hybridum).—No class of plants will give better satisfaction both as to variety of color and freedom of bloom. The colors range from pure white to deep purple. Field-grown, \$8.00 per 100.

Phalaris Arundinacea Variegata.—(Variegated Ribbon Grass). An excellent grass for bordering large beds of Cannas or other tall growing plants. There are two varieties of this desirable plant. One retains its bright variegations of white and green throughout the season and does not make a flower spike. The other loses the white markings of its foliage as soon as it throws the flower spike the last of May. Our stock is of the former variety and we can highly recommend it as an effective border plant. Large field clumps, \$6.00 per 100.

Perennial Pea.—From field; \$1.25 per doz.

Rudbeckia Newmanii.—Dark orange yellow flowers, with deep purple cone, making it invaluable for cutting. From 2½ inch pots, \$3.00 per 100.

Rudbeckia Purpurea.—One of the most interesting plants among hardy perennials. It is of easy culture, forming large bushy plants, which produce a constant succession of large, reddish-purple flowers about 4 inches across. Large, brown, cone-shaped center, thickly set with golden tips. Large clumps from field, \$8.00 per 100.

Tritoma Pfitzerii.—Rich orange scarlet, shading to salmon rose at the edge. The best and most popular of its class. Strong divisions, \$10.00 per 100.

Tritoma Uvaria Grandiflora.—An old standby. Strong divisions, \$5.00 per 100.

Valeriana Officinalis.—(Garden Heliotrope.) Strong divisions, \$5.00 per 100.

Description of the Double Arch Carnation Support.

This support is giving satisfaction wherever used. After trying very near every other method in use, we have come to the conclusion that this support is the best and cheapest.



Its chief advantages are: 1—Its cheapness. 2—The ease with which it can be set or taken down and stored. 3—Being held rigid by overhead wire, the support is not easily displaced. 4—The plants are never crowded but kept in a free, natural position. 5—The flowers can be cut on any length stem

without disarranging the support. 6—The bed can be watered without wetting any part of the plants. 7—A free circulation of air can always be maintained, thereby checking various diseases. 8—As the arches are made from the very best galvanized wire, they are practically non-destructible.

As seen in illustration, it requires two stakes or arches to support each plant. The stakes as quoted are 25 inches in length and 3 inches wide at the top. These are set at right angles over the plant, forming a structure very similar to an oil or wind-mill derrick, as shown in illustration. By spreading or drawing in, the base of the stake can be adjusted to accomodate any plant, either large or small. To keep the support in position, run a light galvanized wire (No 18 or 20 preferred) lengthwise of the bench, touching the tops of the supports and tie at the crossing of the three wires with raffia or other tying material.

We use raffia for enclosing the plants, wrapping it once around each wire to prevent its slipping down. You can tie as often as the size and strength of the plants require. Every few days the growing tips may be tucked inside the raffia enclosure. As the plants are in a free upright position, the flowers can be easily cut with full length stems. The cost of setting the supports is reduced to a minimum and when not in use, they take up no more room than a coil of wire.

The following quotations are per **100 Arches**, and it requires **two** of these to support **each plant**:

No. 11 Wire, bent ready for use \$1.15 per 100

No. 9 Wire, bent ready for use \$1.30 per 100

F. O. B. Adrian.

In making order state plainly whether you are referring to **arches** or the **complete support**, as it requires **two** of the former to make **one** of the latter.

The above quotations are subject to change without notice, as price of wire fluctuates continually.

After careful tests we find that the 25 inch stake is the best suited for most varieties of Carnations. If shorter stakes than those quoted are desired, subtract 10 cents for every 3 inches deduction in length, and for longer stakes add 10 cents for every additional 3 inches.

Rose, Chrysanthemum, and other plant stakes, cut to any length, will be quoted on application.

NATHAN SMITH & SON, Adrian, Mich.